STAFF SUMMARY FOR DETERMINATION OF NEED BY THE PUBLIC HEALTH COUNCIL October 13, 2010

<u>APPLICANT</u>: Steward Good Samaritan Medical Center <u>PROGRAM ANALYST</u>: Joan Gorga

LOCATION: 235 North Pearl Street REGION: HSA V

Brockton, MA

<u>DATE OF APPLICATION</u>: May 10, 2010 <u>PROJECT NUMBER</u>: 5-3B88

<u>PROJECT DESCRIPTION</u>: Transfer of ownership and original licensure of Caritas Good Samaritan Medical Center in Brockton and outpatient satellites located in Brockton, Foxboro and Stoughton resulting from an acquisition by Steward Good Samaritan Medical Center, Inc., a subsidiary of Steward Health Care System, LLC an affiliate of Cerberus Capital Management, L.P.

ESTIMATED MAXIMUM CAPITAL EXPENDITURE: Not applicable

ESTIMATED FIRST YEAR OPERATING COSTS: Not applicable

<u>LEGAL STATUS</u>: A unique application for a Determination of Need filed pursuant to M.G.L. c.111, § 51 and the regulations adopted thereunder.

<u>ENVIRONMENTAL STATUS</u>: No environmental notification form or environmental impact report is required to be submitted for this project since it is exempt under 301 Code of Massachusetts Regulations 11.00, promulgated by the Executive Office of Environmental Affairs pursuant to Massachusetts General Laws, Chapter 30, Sections 61-62H. This exemption has the effect of a determination that the project will cause no significant damage to the environment.

OTHER PENDING APPLICATIONS: None

COMPARABLE APPLICANTS: None

<u>COMMENTS BY OFFICE OF THE ATTORNEY GENERAL</u>: The Office of the Attorney General reviewed the transaction and issued a separate report with conditions.

COMMENTS BY EXECUTIVE OFFICE OF HEALTH AND HUMAN SERVICES ("EOHHS"): Comments submitted indicate that EOHHS has determined that no access problems exist for Medicaid recipients in Caritas Good Samaritan Medical Center's primary service area. EOHHS also anticipates that the Hospital will continue to make access to Medicaid providers and primary care for Medicaid patients a priority (Attachment 2).

COMMENTS BY THE DIVISION OF HEALTH CARE FINANCE AND POLICY: None submitted

<u>COMMENTS BY INTERESTED PARTIES</u>: A public hearing was held in Brockton on June 8, 2010. Comments have been summarized and addressed in this staff summary.

RECOMMENDATION: Approval with conditions

I. BACKGROUND AND PROJECT DESCRIPTION

Steward Good Samaritan Medical Center, Inc. ("Applicant" or "Steward Good Samaritan"), a Massachusetts non-profit corporation, is seeking transfer of ownership of Caritas Good Samaritan Medical Center ("Good Samaritan" or the "Hospital") located at 235 North Pearl Street, Brockton, MA pursuant to the terms and conditions of an Asset Purchase Agreement between Caritas Christi Health Care and Steward Good Samaritan Medical Center, Inc., a subsidiary of Steward Health Care System, LLC an affiliate of Cerberus Capital Management, L.P. The sole member of Steward Good Samaritan Medical Center, Inc. is Steward Hospital Holdings LLC, a limited liability company managed by its sole member, Steward Health Care System LLC an affiliate of Cerberus Capital Management, L.P.

Caritas Good Samaritan is a 231-bed acute care hospital located in Brockton with a service area including Brockton, Easton, Norton, Stoughton, Sharon, Canton, Avon, Holbrook, Randolph, Whitman, Abington, Rockland, Hanson, Halifax, East Bridgewater, Bridgewater, West Bridgewater, Raynham, Taunton, Berkley, Mansfield, Middleboro and Lakeville, Massachusetts. The Hospital's 231 licensed beds include 132 medical/surgical beds, 9 intensive care beds, 9 coronary beds, 6 pediatric service beds, 16 obstetrics beds and 16 psychiatric beds licensed by the Massachusetts Department of Mental Health. In addition, Caritas NORCAP Lodge located in Foxboro includes 43 substance abuse treatment services beds.

Also included in the same transaction are the other five Caritas hospitals (Caritas Carney Hospital, Caritas Holy Family Hospital, Caritas Norwood Hospital, Caritas Saint Anne's Hospital and Caritas Saint Elizabeth's Medical Center of Boston), which will be acquired by other Steward subsidiaries. The proposed transfer of the Hospitals is set forth in an Asset Purchase Agreement between the Hospital and Steward Health Care System, LLC. The Applicant has indicated that the transaction will provide resources necessary to assure that the Hospital and the health care system of which it is a part functions as a financially-sustainable, lower-cost, high-quality, community-based provider of hospital and other health services. The transaction as indicated by the applicant will bring approximately \$830 million in value to the health care system including \$400 million in capital projects and other expenditures to benefit the health care system including Good Samaritan. The Catholic identity of the Caritas Christi system will be preserved through a Stewardship Agreement entered into between Steward and the Roman Catholic Archdiocese of Boston.

Good Samaritan Medical Center, Inc. is the current licensee and, under the terms of the transfer of ownership agreement, the proposed licensee will be Steward Good Samaritan Medical Center, Inc. for the Hospital and its satellite. The Applicant does not anticipate any immediate changes in services for at least three years and no capital expenditures are contemplated in association with this transfer.

II. STAFF ANALYSIS

Based upon a review of the application as submitted and clarification of issues by the Applicant, Staff finds that the application satisfies the requirements for the Alternate Process for Change of Ownership found in 105 CMR 100.600 et seq. Staff also finds that the Applicant satisfies the standards applied under 100.602 as follows:

A. <u>Individuals residing in the hospital's primary service area or health systems area comprise a majority of the individuals responsible for the following decisions:</u>

- (1) Approval of borrowings in excess of \$ 500,000;
- (2) Additions or conversions which constitute substantial changes in service;
- (3) Approval of capital and operating budgets; and
- (4) Approval of the filing of an application for determination of need.

Based on information supplied by the applicant, 83% of the members of the local board reside in the service area of the hospital as seen in Attachment 1.

B. Evidence that consultation has taken place with the Division of Medical Assistance, prior to submission of the application, regarding access problems of Medicaid recipients to medical services in the facility's primary service area.

The Applicant has consulted with EOHHS concerning the access of medical services to Medicaid recipients at Caritas Good Samaritan Medical Center. Comments submitted indicate that EOHHS has determined that no access problems exist for Medicaid recipients in Caritas Good Samaritan Medical Center's primary service area, and that EOHHS anticipates that the Hospital will continue to make access to Medicaid providers and primary care for Medicaid patients a priority. (See Attachment 2).

C. Neither the applicant nor any health care facility affiliates of the applicant have been found to have engaged in a pattern or practice of violating the provisions of M.G.L. c. 111, § 51(D)

The Division of Health Care Quality has determined that the Applicant has not been found to have engaged in a pattern or practice in violation of the provisions of M.G.L. c.111, §51(D).

D. If the application is for a transfer of ownership of a hospital, then the applicant is a hospital licensed by the Department or is an affiliate of a hospital licensed by the Department

The applicant is an affiliate of a licensed hospital through a management Consulting Agreement by and between Caritas Good Samaritan Hospital Corporation and Steward Good Samaritan's Hospital Corporation which is included as Attachment 3.

Evidence of Responsibility and Suitability

In addition to meeting the DoN standards indicated above, Staff notes that an applicant proposing to acquire an existing health facility must also be found to be responsible and suitable by the Division of Health Care Quality in order to be granted a hospital license. The Division of Health Care Quality found that Steward Good Samaritan Medical Center, Inc. meets the requirements for suitability set forth in 105 CMR 130.104.

III. COMMENTS FROM INTERESTED PARTIES

DoN regulations provide for a public hearing at the discretion of the Program Director when in her opinion, a hearing would aid Staff in carrying out its duties in preparing a written staff report for transmission to the Council. A public hearing was ordered by the Program Director of the Determination of Need Program and was held on June 8, 2010 at the Manthala George Jr. Elementary School. The hearing was held jointly with the Public Charities Division of the Office of the Attorney General. The hearing, the first of six hearings held on the transfer of ownership applications submitted on the six Caritas hospitals, was attended by 120 people and 29 people testified. In addition, eight letters of comment on the Caritas/Cerberus transfer were received. 172 letters of support on the transfer (not specific to any Caritas hospital) were received after the date for submission of comments which was extended to July 30, 2010.

Those testifying or submitting written comments included senior management of Caritas and Cerberus, physicians, employees, trustees of the Hospital, local citizens, members of the medical staff at the Hospital, elected public officials including mayors, city councilors and members of the General Court and representatives of organizations in the Hospital's service area. Those organizations included the Brockton Neighborhood Health Center, Brockton Hospital, Greater Brockton CHNC, Health Care Access

Coalition, and Mass Home Care. Comments both at the hearing and in written form were also received from individuals and organizations whose comments were not specific to any one hospital but addressed the Caritas/Cerberus transaction. Comments on the Caritas/Cerberus transfer were received from Heath Care for All, Health Care Without Harm, Health Law Advocates, Planned Parenthood, SEIU 1199 and several concerned citizens.

A representative from Caritas explained the five-year search of Caritas for a financial sponsor and outlined the system's needs including the age of the facilities, lack of investment in new technologies, the underfunding of the pension plan, and the drain on operating funds from the debt service. He noted that Cerberus through Steward will continue to fund pastoral care and community benefits, maintain the Catholic identity and embrace the existing charity care policies. Hospitals will maintain their local boards. Caritas for the first time will pay state and local taxes. The major issues of the testimony and other written comments, along with Staff's responses, are presented below.

General Comments

The overwhelming majority of the comments received especially in testimony at the hearing were in support of the transfer of ownership. Many comments noted that the increased financial stability would improve the Hospital, allow it to grow and invest for the future and help the hospital to better serve the community.

Employee Issues

Many employees spoke at the hearing and noted that the investment in capital would improve the facility, increase job security, job growth and career advancement, and make it easier to attract quality candidates. A state representative noted that the proposal would provide stability for the pensions of 1,800 present and former workers at the Hospital. Others noted that the merger agreements recognize the existing union contracts and provide for collective bargaining. Written testimony from SEIU1199 supported the transfer for all of the above reasons.

Staff Response

Although not within the scope of DoN review, based on the terms and conditions of the Asset Purchase Agreement between Caritas and Cerberus, Staff agrees that Good Samaritan's employees will benefit from the proposed transaction.

Financial Impact of Transaction

Many speakers noted the need for capital and for the investment that Cerberus would make in the facility providing not just stability but also acting as a development project, bringing jobs in both the medical and construction industry. Many others, particularly municipal officials and other elected officials, noted that the contributions to the local tax base are crucial at this time.

Staff Response

Although not within the scope of DoN review, staff agrees that there will be a positive financial impact in the service area as a result of the Cerberus acquisition of the Caritas hospitals. The improved financial viability of Good Samaritan should have a positive impact on jobs in medicine and construction in the area, expand opportunities for local entry level health care providers, and provide significant new tax revenues to the local tax base and to the Commonwealth.

Catholic Identity

Several of those testifying spoke of the Catholic affiliation of the Hospital and one person noted that Cerberus management with the Caritas Catholic mission would lead to a new and prosperous era. Two persons providing written comments on the Caritas/Cerberus transfer were opposed to the transfer because of concern that the Catholic conscience provisions would be lost and because the ownership and operation of hospitals is one of the church's core activities.

Staff Response

In response, Staff notes that concerns regarding the continuation of the Catholic identity relate to the terms and conditions of a Stewardship Agreement executed between the Applicant and the Roman Catholic Archdiocese of Boston defining the details of the Catholic identity of the Hospitals following the transfer of ownership, which provides an option for the Applicant to buy out its commitment to preserving the Catholic identity of the Caritas system of hospitals as a whole, or of an individual hospital if it were to be sold. In this context, Staff views this as a business decision related to the internal operations of the Catholic Archdiocese of Boston, which is beyond the purview of DoN review.

Essential Services / Commitment to the Community

Some commenters expressed support for the transaction but also stated some concerns. A number of the supporters with concerns spoke directly about essential services. One person noted that Good Samaritan and Caritas have found a way to ensure the continuation of their commitment to the uninsured and to low income patients but another recommended a condition that would maintain or increase the Interpreters' Department at the Hospital, continue the provision of health safety net services and continue the recommendation through possible future sales of the facility. One group asked that the community be given at least six months' notice with the possibility of a public hearing on plans to close a facility or alter services. Two groups asked for the completion of a comprehensive needs assessment that addressed accessibility, affordability and quality of care and until the community needs assessment was analyzed, the continuation of all current services. This group asked that after analysis of the assessment by DPH, Caritas must add services or community benefits as identified, with two monitors, one hired by DPH and one funded by Cerberus, to report on access and levels of free care. A single monitor was recommended by another group, which also suggested enforceable penalties to maintain existing services, including behavioral health services, for three years. Another indicated that necessary services currently in place must stay in place not only for three years but for as long as the DPH deems them necessary. Two groups recommended that Cerberus be required to appear before the PHC within six months after the date of the sale and annually thereafter to report on compliance with any conditions imposed by the Department. Another group urged the confirmation by DPH and the Attorney General that adequate protection is in place for the provision of sexual health information and services to Caritas patients.

Three groups called for a longer required retention of the Hospital by Cerberus, one asking for longer than three years, one asking for seven years, and one for 10 years. One of those groups questioned the failure of Caritas and Cerberus to propose the formation of an independent community foundation. Another group urged oversight by the Attorney General after the initial three years and another asked for a moratorium of 3-5 years on the ability of Cerberus to acquire additional Massachusetts hospitals. Others asked that community benefits levels be maintained until the needs assessment discussed above is completed and another group asked that the hospitals provide an annual report on community benefits each year with arrangements for a public hearing.

Staff Response

As indicated previously, Cerberus has agreed to maintain all current services at the six Caritas Hospitals, including Good Samaritan for a period of three years as part of the signed Asset Purchase Agreement between Caritas Christi Health Care and Steward Good Samaritan Medical Center, Inc.

The AG also imposed a condition that will put in place a mechanism that would limit the closure of behavioral health services or any of the Caritas hospitals after the first three years of the sale. Specifically, this condition will only allow a closure of services or hospitals if there have been two consecutive years of actual or anticipated negative operating balances and if eighteen months of notice has been given to the AG and the Department before such closure of services or hospitals occur.

In addition, Staff notes that Cerberus has agreed to maintain existing community benefits as part of the Asset Purchase Agreement ("APA"). This requires that Cerberus continue to maintain the Caritas Christi Community Benefits Policy ("Policy") currently in place for Good Samaritan and the other Caritas Hospitals for as long as it owns the Hospitals. This will continue except for changes over time that may be necessary or appropriate to ensure that the Policy remains properly aligned with the "needs and interests of Good Samaritan's patients, the broader community, and the operations of the Hospital." In addition, Cerberus will, for a period of not less than three years after the closing, provide community benefits and service programs at a level of activity similar to those provided by Good Samaritan in accordance with the current AG's Community Benefits Guidelines for Non Profit Hospitals, as reflected in Caritas' 2009 community benefits report. Finally, the Applicant, in keeping with the terms of the APA, shall require that any successor in interest to the Applicant abide to the terms described above regarding community benefits.

Staff notes that in addition to the AG's condition regarding behavioral health services at Caritas hospitals, the Department also has a review process in place to determine if a service is necessary for preserving access and health status in the hospital's service area. This process includes a public hearing to allow interested parties to present comments on the hospital's proposal.

In response to the HCFA and HLA recommendation regarding periodic reports to the Council on compliance with conditions, Staff notes that the monitoring process set up by the AG and the Department to examine the impact of the sale will provide a more comprehensive review than simply review of compliance with conditions attached to this DoN.

Although not within the scope of DoN review, in response to the Planned Parenthood recommendation that the Attorney General and the Department require adequate protection in place for the provision of sexual health information and services to Caritas patients, Staff notes that Caritas is now subject to the Catholic Directives as will be Steward after the closing and therefore there is no change in access. In addition, Steward will be required to comply with the laws of the Commonwealth including matters related to women's health.

Ouality

No one who testified questioned the quality of the services presently provided by the Hospital but two commenters noted the possibility of a conflict between profits and quality. One indicated that colleagues working for other for-profit hospitals described a struggle to have administration adhere to basic standards. Another asked what impact the need to satisfy investors will have on the quality of care as well as on its affordability and accessibility especially when Cerberus will have new fiscal obligations for taxes, a return on investment, business expenses and funding of the pension liabilities.

Staff Response

Staff notes that the Attorney General reported that there was no evidence to suggest that for-profit operators have failed to provide quality health care or that the for-profit hospital sector is prone to acting differently from the non-profit sector. In addition, Staff notes that the scope of DoN review in a transfer of ownership application is limited to the Department's suitability review of the Applicant. If the transfer of ownership is successful, the Applicant will be required to meet the Department's quality standards in order to obtain and maintain licensure of the facility.

Impact on Other Providers

Two groups with some overlap in membership commented on the impact of the transfer on neighboring community hospitals. A speaker representing one part of a larger group/coalition voiced a concern that the pressure to repay initial investors and create a return on investment would require the Hospital to concentrate on patients who can pay for their services versus the poor, the underinsured and the uninsured. He asked that Cerberus sign a written commitment to not reduce the percentage of uninsured patients below the present level, that the community benefit guidelines apply to Cerberus, that a charitable foundation be established and that hospitals with a disproportionate share of the under- and uninsured receive adequate reimbursement for their care.

Staff Response

In response, Staff notes that concerns regarding competition between existing providers are beyond the purview of DoN review. However, Staff notes that the Attorney General has set certain conditions on the sale of the Caritas system to Cerberus. One of the conditions will involve setting up a monitoring process under the direction of the Attorney General and the Department of Public Health to examine the impact of the sale on the health of the affected community populations and on the utilization and financial operations of hospitals and other health care entities in the geographic regions where the hospitals are located. The AG and the Department will each hire monitors to examine these concerns, as well as other information they believe is relevant.

IV. INTERPRETER SERVICES

The Office of Health Equity ("OHE") recently conducted a review of the interpreter and outreach services available to limited and non-English proficient ("LEP") patients at the Hospital. Improvements recommended by OHE are presented in Attachment 4 of this Staff Summary. OHE's recommendations have been included as a condition of approval of this project.

V. STAFF RECOMMENDATION

Based upon the above analysis, Staff recommends <u>approval with conditions</u> of Project Number 5-3B88 for transfer of ownership and original licensure of Caritas Good Samaritan Medical Center, Inc. Failure of the Applicant to comply with the conditions of approval may result in Department sanctions, including possible fines and/or revocation of the DoN.

The conditions of approval are as follows:

1. Steward Good Samaritan Medical Center must provide interpreter services as described in the document prepared by the Office of Health Equity, which is attached and is incorporated herein by reference. (Attachment 4)

2. Steward Good Samaritan Medical Center shall continue to fund the commitments on Community Health Initiatives agreed to with regard to previously approved Determinations of Need granted to the Hospital and at the time of closing on the acquisition must have completed all current payments.

The Applicant has agreed to the conditions of approval.

Steward Good Samaritan Medical Center, Inc. Project #5-3B91

List of Attachments

- 1. Local governing board committee members
- 2. Letter from Executive Office of Human Services regarding Medicaid access issues
- 3. Management Consulting Agreement by and between Caritas Norwood Hospital, Inc. and Steward Norwood Hospital, Inc.
- 4. Comments by the Office of Health Equity

Attachment 1: Local governing board committee members

Steward Good Samaritan Medical Center, Inc

First Name	Last Name	cny !	State	Service Area
Ralph	de la Torre, M.D.	Newton	MA	-
Steve	Gordon	Newton	MA	
Robert	Gustafson	Easton	MA	PSA
Calvin	Bourne	S Easton	MA	PSA
John	Kelleher	Brockton	MA	PSA
Richard	McArdle	N Easton	MA	PSA
Christopher	Sheppard	Bridgewater	MA	P5A
Robert	Sullivan	Brackton	MA	PSA
Patricia	Tranter	Taunton	MA	P5A
William	Turner	West Bridgewater	MA	PSA
Arthur	Wyman	Bridgewater	MA	PSA
Lees	Yunits	Brockton	MA	PSA

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PSA	10	83%	
Other	2	17%	- 1
Total	12		



The Commonwealth of Massachusetts Executive Office of Health and Human Services Office of Medicaid 600 Washington Street Boston, MA 02111



JUDYANN BIGBY, M.D. Secretary

TERENCE G. DOUGHERTY Medicaid Director

September 2, 2010

Ms. Joan Gorga
Program Director
Determination of Need Program
Massachusetts Department of Public Health
99 Chauncy Street, 2nd Floor
Boston, MA 02111

RE: Application from Steward Healthcare System LLC for a
Determination of Need for a Change of Ownership of Six Hospitals

Dear Ms. Gorga:

This is to confirm that consultation pursuant to 105 CMR 100.602(B) has taken place between the Executive Office of Health and Human Services (EOHHS) and the following Caritas Christi Health Care hospitals (Hospitals) for a Determination of Need regarding whether access problems of Medicaid recipients to medical services exist in their primary service areas:

Carney Hospital
Good Samaritan Medical Center
Holy Family Hospital
Norwood Hospital
Saint Anne's Hospital
Saint Elizabeth's Medical Center

EOHHS has considered all representations and information supplied by the Hospitals and other relevant parties in order to determine whether access problems exist. Information reviewed includes the following:

- Licensed bed capacity by site; location of Hospital Licensed Health Centers and Community Health Centers
- MassHealth inpatient and outpatient volume for Fee for Service and PCC Plan members

- List of medical staff, including identification of primary care practitioners, and including physicians employed through Caritas Physician Network, all of whom are MassHealth providers.
- Capacity of PCC Plan sites located in the Hospitals' service areas
- Hospitals' contracting status with MassHealth MCOs as part of the MCOs' obligation to MassHealth to meet "Access and Availability" requirements
- Input from the Office of Behavioral Health, which reviewed its data and that of the Massachusetts Behavioral Health Partnership (MBHP.)

Based on our review of the above, EOHHS has determined that no access problems exist for Medicaid recipients in the primary services area. EOHHS anticipates that the Hospitals will continue to make access to Medicaid providers, primary care, and behavioral health care for Medicaid patients, a priority.

This review and determination is predicated on the current status of the Hospitals and does not preclude the need to address Medicaid contract and/or Medicaid reimbursement issues which may arise after the sale of the facilities.

In the event of any changes in ownership, the new owner must apply for new provider numbers by contacting Mary-Helen Hollingworth of MassHealth Customer Service at 857-472-5744 or by email mary.hollingsworth@hp.com to request a new Provider Application.

The new owner must also complete an Acute Hospital Request for Applications (RFA) and Contract for each Hospital for the applicable Rate Year (RFA) with EOHHS. The RFA is available on the Commonwealth of Massachusetts Procurement Access and Solicitation System website (COMPASS), www.comm-pass.com or by contacting Kiki Feldmar at 617-348-5546 or by email at kiki.feldmar@state.ma.us.

Sincerely,

Terri Yannetti

Director, Primary Provider Network

M. Daria Niewenhous, Caritas Group Ernie Fusaro, VP Steve Sauter, EOHHS Kiki Feldmar, EOHHS

Attachment 3: Management Consulting Agreement

MANAGEMENT CONSULTING AGREEMENT by and between Caritas Good Samaritan Medical Center, Inc. and Steward Good Samaritan Medical Center, Inc.

This Management Consulting Agreement (the "Agreement"), dated as of May 6, 2010 (the "Effective Date"), is entered into by and between Caritas Good Samaritan Medical Center, Inc. ("Hospital"), an acute care hospital licensed by the Massachusetts Department of Public Health ("DPH"), with a main campus at 235 North Pearl Street, Brockton, Massachusetts, and Steward Good Samaritan Medical Center, Inc. ("Steward"). Hospital and Steward may sometimes be referred to herein individually as a "Party" and collectively as the "Parties." Capitalized terms used but not otherwise defined herein shall have the meaning ascribed to them in that certain Asset Purchase Agreement by and among Caritas Christi, the Sellers identified therein and Steward Health Care System LLC dated as of March 19, 2010 (the "APA").

WHEREAS, pursuant to Section 4.17 of the APA, Hospital desires to retain Steward to consult with management with respect to the Hospital commencing as of the Commencement Date; and

WHEREAS, Steward desires to provide such services on the terms and conditions set forth in this Agreement.

NOW, THEREFORE, in consideration of the mutual representations, covenants and agreements herein contained and for other good and valuable consideration, the receipt and sufficiency of which is hereby mutually acknowledged, Hospital and Steward, intending to be legally bound, do hereby represent, covenant and agree as follows:

ARTICLE 1

APPOINTMENT AND ENGAGEMENT OF STEWARD

- 1.1 <u>Engagement of Steward</u>. Effective as of the Effective Date, Hospital hereby retains and engages Steward to perform the Services (as defined below), and Steward hereby accepts such engagement, in each case on the terms and conditions set forth in this Agreement.
- 1.2 <u>Control Retained by Hospital</u>. Hospital shall at all times retain and exercise control over its assets, and Steward shall perform its functions hereunder in accordance with written policies and directives adopted by Hospital and the Hospital's management. By entering into this Agreement, Hospital does not delegate to Steward any of the powers, duties, or responsibilities that are vested in the management of the Hospital or vested in the Hospital bylaws or the Hospital's governing documents. The Hospital may, according to the terms of this Agreement (i) adopt as the Hospital's policies the recommendations and proposals made by Steward, or (ii) adopt as the Hospital's policies the Hospital's own determinations notwithstanding the

recommendations of Steward. Notwithstanding any provision of this Agreement to the contrary, at no time shall Steward be authorized to undertake, nor shall Steward undertake, any independent actions on behalf of or in the name of the Hospital, it being understood, acknowledged and agreed that Steward's actions hereunder shall be limited to the making of recommendations to the management of the Hospital or to Hospital with respect to the operations or management of the Hospital.

- 1.3 <u>Services to Be Provided by Steward.</u> Commencing upon the Commencement Date (as defined in this Section 1.3 below) and continuing thereafter during the Term (as defined in Section 4.1 below) of this Agreement, Steward shall provide the management of Hospital, and the Hospital, with consulting services regarding the policies, procedures and decisions of the Hospital regarding the following (collectively, the "Services"):
- (a) The selection, employment, supervision, training and compensation of employees, and related employee relations matters, it being acknowledged that all employees at the Hospital shall be and remain employees of the Hospital and carried on Hospital's payroll, and under no circumstances shall such employees be deemed employees or agents of Steward;
- (b) Billing for services and materials furnished by the Hospital, the design and maintenance of accounting, billing, patient and collection records, and the preparation and filing of insurance, Medicare, Medicaid and any and all other necessary or desirable applications, reports and claims related to revenue production;
 - (c) Facility maintenance and repair programs;
- (d) Quality assurance programs and standards and procedures for admitting and discharging patients;
- (e) Agreements, contracts and orders for the furnishing of services, concessions and supplies for the operation and maintenance of the Hospital;
- (f) Licenses, certifications, permits and accreditations in the name of Hospital, all as required by law for the operation of Hospital and all as necessary or required contracts with third-party payors and other similar governmental and non-governmental agencies and intermediaries;
- (g) Emergency and evacuation procedures for the protection, warning and safe and timely evacuation of all patients, guests, invitees and staff from Hospital; and
 - (h) Operating budgets.

For purposes of this Agreement, the term "Commencement Date" shall mean the earlier to occur of the expiration or early termination of the notification and waiting period required under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act").

1.4 Good Faith Effort by Steward. Steward shall act in good faith and use commercially reasonable efforts to perform its obligations hereunder, but shall have no liability to Hospital for: (i) the substance of any recommendation or the failure to make any recommendation; or (ii) any decisions made or omitted to be made with respect to any recommendation; or (iii) any actions taken or omitted to be taken by Hospital.

ARTICLE 2

MANAGEMENT FEE

As compensation for its Services hereunder, Hospital shall pay to Steward the aggregate sum of one hundred dollars (\$100.00) per calendar month, or any portion thereof, during the Term. Each monthly payment of \$100.00 shall be paid on the last business day immediately prior to the end of the month or partial month for which such payment is being made.

ARTICLE 3

REPRESENTATIONS AND WARRANTIES

Each Party makes the following representations and warranties, which are material representations and warranties with respect to the understanding of the Parties under this Agreement, which the other Party has relied upon as an inducement to enter into this Agreement, and which shall survive the termination thereof:

- (a) This Agreement constitutes a valid and binding agreement of the Party, is enforceable against such Party in accordance with its terms; and neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated hereby nor compliance with any of the provisions hereof will:
 - (i) conflict with, or result in, a breach of the Party's governing documents:
 - (ii) to the best of the Party's knowledge, violate any applicable statute, law, rule or regulation or any other writ, injunction or decree of any court of governmental authority;
 - (iii) violate or conflict with or constitute a default under (or give rise to any right of termination, cancellation or acceleration under) the terms or conditions or provisions of any note, instrument, bond, lease, mortgage, obligation, contract, agreement, understanding, arrangement or restriction of any kind to which the Party, or any of its assets or properties may be bound; or
 - (iv) to the best of the Party's knowledge, require the consent or approval by any governmental authority beyond those already obtained.

(b) Each Party is duly organized, validly existing and in good standing under the laws of the state in which it is incorporated, is duly authorized to conduct business within the Commonwealth of Massachusetts, and has all requisite power and authority to own, and to carry out its businesses as now being conducted or as contemplated, and to perform its obligations hereunder.

ARTICLE 4

TERM AND TERMINATION

- 4.1 Term. Unless otherwise terminated pursuant to Section 4.2 hereinafter, the term of this Agreement (the "Term") shall commence on the Effective Date, and shall continue for one (1) year, and on a month to month basis thereafter, unless sooner terminated as set forth below.
- 4.2 <u>Termination</u>. Either Party may terminate this Agreement immediately upon the delivery of written notice to the other Party.

ARTICLE 5

MISCELLANEOUS COVENANTS

- 5.1 <u>Relationship of Parties</u>. Nothing contained in this Agreement shall constitute or be construed to be or to create a partnership, joint venture or lease between Hospital and Steward with respect to Hospital.
- 5.2 Notices. All notices, demands and requests contemplated hereunder by either Party to the other shall be in writing and shall be delivered by hand, registered or certified mail, return receipt requested or sent by recognized guaranteed overnight delivery service to the other Party at such Party's address as hereinafter set forth: (i) in the case of Hospital to Caritas Norwood Hospital, Inc. 800 Washington Street, Norwood, Massachusetts 02062, Attn: President, with copies to Caritas Christi Health Care, 77 Warren Street, Boston, Massachusetts 02135 Attn: Ralph de la Torre, M.D., and Attn: Joseph C. Maher, Jr. Esq. and (ii) in the case of Steward to Steward Norwood Hospital, Inc., c/o Cerberus Capital Management, L.P., 299 Park Avenue, New York, NY 10171 Attn: W. Brett Ingersoll, with a copy to Cerberus Capital Management, LP, 299 Park Avenue, New York, NY 10171 Attn: Lisa Gray, Esq. and Christopher A. Holt, Esq., or in either event to such other address or to such other person as may be designated by at least five (5) days' prior written notice given from time to time during the Term hereof by one Party to the other. Rejection or refusal by the addressee to accept, or the inability of the courier service or the United States Postal Service to deliver because of change of address of which no notice was given, shall be deemed to be receipt of the notice sent.
- 5.3 Entire Agreement; Amendments. This Agreement contains the entire agreement between the Parties with respect to the subject matter; and no prior oral or written, and no contemporaneous oral representations or agreements between the Parties with respect to the subject matter of this Agreement shall be of force or effect. Any

additions, amendments or modifications to this Agreement shall be of no force or effect unless in writing and signed by both Hospital and Steward. Notwithstanding the foregoing or any other provision of this Agreement to the contrary, nothing set forth in this Agreement shall operate or be construed to operate as any sort of limitation, waiver, release or modification of the APA or any of the Parties' respective rights, claims, remedies or obligations thereunder, all of which are hereby expressly reserved and maintained.

5.4 Access to Books, Records and Documents.

- (a) Until the expiration of four (4) years after the furnishing of Services pursuant to this Agreement, Steward shall make available, upon written request, to the Secretary of Health and Human Services, or upon request, to the Comptroller General of the United States, or any of their duly authorized representatives, this Agreement, and all books, documents and records of Steward that are necessary to verify the nature and extent of the costs of any Services furnished pursuant to this Agreement for which payment may be made under the Medicare Program.
- (b) If Steward carries out any of the duties of this Agreement through a subcontract or subcontracts with an aggregate value or cost of \$10,000 or more over a twelve (12) month period with a related organization, such subcontract or subcontracts shall contain a clause to the effect that until the expiration of four (4) years after the furnishing of such services pursuant to such subcontract or subcontracts, the related organization shall make available, upon written request, to the Comptroller General of the United States, or any of its duly authorized representatives, the subcontract or subcontracts, and all books, documents and records of such organization that are necessary to verify the nature and extent of the costs of any services furnished pursuant to such subcontract or subcontracts for which payment may be made under the Medicare Program.
- 5.5 Other Obligations of Hospital. Other than (i) the obligation of Hospital to pay Steward the management fee described in Article 2 or (ii) any breach by Hospital of this Agreement, Hospital shall have no obligations to Steward in connection with this Agreement.
- 5.6 <u>Assignment</u>. Neither Party shall assign this Agreement without the other Party's prior written approval. This Agreement shall be binding upon and inure to the benefit of the Parties hereto, and their permitted successors and assigns.
- 5.7 Anti-fraud and Abuse. The Parties expressly agree that nothing contained in this Agreement shall require either Party, or their respective agents and employees, to refer any patients to, or order any goods or services from, the other Party. Notwithstanding any unanticipated effect of any provision of this Agreement, neither Party will knowingly or intentionally conduct itself in such a manner as to violate the prohibitions against fraud and abuse in connection with the Medicare and Medicaid Programs.

- 5.8 <u>Binding Agreement</u>. The terms, covenants, conditions, provisions and agreements herein contained shall be binding upon and inure to the benefit of the Parties hereto, their successors and assigns.
- 5.9 <u>Captions and Headings</u>. The captions and headings throughout this Agreement are for convenience and reference only and the words contained therein shall in no way be held or deemed to define, limit, describe, explain, modify, amplify or add to the interpretation, construction or meaning of any provision of or scope or intent of this Agreement nor in any way affect this Agreement.
- 5.10 <u>Waivers</u>. No Party shall be deemed to have waived any rights provided to such party under this Agreement without a written statement by such Party indicating that such Party was aware of such rights and intended to waive such rights. No waiver of any right by a Party or failure to exercise any right of a Party with respect to any occurrences or events shall be deemed a waiver of such Party's right with respect to any other occurrence or event or with respect to a later happening of the same occurrence or event.
- 5.11 Severability. If any provision of this Agreement or the application hereof to any person or circumstance shall be determined by any court of competent jurisdiction to be invalid or unenforceable for any reason, then such determination shall not affect the remainder of this Agreement or the application of such provision to any other persons or circumstances.
- 5.12 <u>Prevailing Party</u>. In the event of litigation arising out of this Agreement, the prevailing Party shall be entitled to recover its costs and expenses, including reasonable attorneys' fees, arising out of such litigation.
- 5.13 <u>Authority</u>. Each person signing this Agreement on behalf of a Party hereto represents that such person has the authority to do so.
- 5.14 <u>Governing Law</u>. This Agreement shall be construed in accordance with and governed by the substantive laws of the Commonwealth of Massachusetts.
- 5.15 <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement. Copies of signature pages exchanged through facsimile or email shall have the same legally binding force and effect as though they were signed originals.

(Rest of Page Intentionally Left Blank Signature Page to Follow)

Signature Page to Consulting Management Agreement by and between Caritas Good Samaritan Medical Center, Inc. and Steward Good Samaritan Medical Center, Inc.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executin multiple originals by their duly authorized officers, all as of the date and year first written above.

Caritas Good S	amaritan Medical Center, Inc.		
Ву:	Palet to la Cam		
Name:	Ralph de la Torre		
Title:	Prosident ICEO		
Steward Good Samaritan Medical Center, Inc.			
By:			
Name:			
Title:			

4912206v.1

Signature Page to Consulting Management Agreement by and between Caritas Good Samaritan Medical Center, Inc. and Steward Good Samaritan Medical Center, Inc.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed in multiple originals by their duly authorized officers, all as of the date and year first written above.

Carita	s Good S	Samaritan Medical Center, Inc.
	By:	
	Name:	
	Title:	
Stewa	rd Good	Samaritan Medical Center, Inc.
	By:	WBuduel
	Name:	W. Brett Ingersoll
	Title:	President

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Attachment 4: Comments by the Office of Health Equity



The Commonwealth of Massachusetts

Executive Office of Health and Human Services
Department of Public Health
250 Washington Street, Boston, MA 02108-4619

DEVAL L. PATRICK GOVERNOR

TIMOTHY P. MURRAY LIEUTENANT GOVERNOR

JUDYANN BIGBY, MD SECRETARY

JOHN AUERBACH COMMISSIONER

September 29, 2010

Ralph de la Torre, MD, President/CEO Caritas Christi Health Care 77 Warren Street Boston, MA 02135

Dear Mr. de la Torre:

Caritas Christi submitted a Determination of Need (DoN) application for a change of ownership for each of its six hospitals: Carney Hospital 4-3B87, Holy Family Hospital 3-3B89, Good Samaritan Hospital 5-3B88, Norwood Hospital 4-3B90, Saint Anne's Hospital 5-3B91 and Saint Elizabeth's Hospital 4-3B92.

The Office of Health Equity (OHE) conducted an assessment of each hospital's Interpreter Service Department to ensure the continuation of quality and timely language services for limited English proficient, non-English speakers, and Deaf and hard of hearing clients.

At each review, the Office of Health Equity was made aware of existing measures for efficiency and constancy in services; resulting, in a unified yet client-centered model of operation while maintaining the uniqueness of each hospital. A new position was formed with the intent to regulate hiring of staff interpreters, ensure standardization of policies and procedures, and improve consistency in training and translation services. Accordingly, available technology is integrated in service delivery to improve timeliness and minimize the length of unscheduled time patients spend in isolation.

The Office of Health Equity is optimistic about the future of interpreter services at each of the Caritas Christi's hospital. We will recommend the approval of change in ownership provided that Caritas Christi agrees to the implementation of the conditions found on the following pages.

Sincerely,

James Destine

Massachusetts Language Access Coordinator

James.destine@state.ma.us

Lames Destine

617-624-6011

Good Samaritan Medical Center `shall have in place the following elements of a professional medical interpreter services:

- 1. Develop a detailed plan for periodic training of clinical (especially physicians), support and administrative staff on the appropriate use of interpreters.
- 2. Revised the policies and procedures to include specific language that clearly states:
 - the availability of interpreter services at no cost,
 - the use of only trained interpreters to provide medical interpretation and/or logistical support,
 - the prohibition of the use of minors as interpreters and
 - The discouragement of the use of family members or ad hoc interpreters.
- 3. Notify the Office of Health Equity of any substantial changes to the Interpreter Services Program
- 4. A response addressing the above shall be submitted to the Office of Health Equity with a copy sent to the Director of Determination of need 45 days after the approval of the DoN.
- 5. Provide yearly a Language Needs Assessment (LNA). (Guiding principles developed by OHE are a recommended source.)
- 6. Submit an annual progress report to the Office of Health Equity 45 days after the close of federal fiscal year.
- 7. Follow recommended National Standards for Culturally and Linguistically Appropriate Services ("CLAS") in Health Care (materials available online at http://www.omhrc.gov/templates/browse.aspx?lvl=2&lvlID=15

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